

MONAT® Onboarding

You've shared MONAT and they said "YES!" Now it's time to capitalize on their excitement through action, engagement, and connection!

Welcome & Build Relationships with **VIPs**

1

Set Expectations

- Help them understand Flexship requirements, VIP Perks, and Purchase +

2

Enrolling

- Create and send them an enrollment cart* using the "save" feature so they can checkout on their own OR walk through the enrollment process together

3

Welcome and Community Integration

- Send them a Welcome Email and Text - [TEMPLATE HERE](#)
- Create a product plan for them; you can do this on your own or by using the Beauty Quiz
- Add them to your customer FB groups

4

Stay Connected

- Build the relationship
- Watch and provide reminders for upcoming Flexship orders (use the Daily Momentum Widget)
- Follow up once orders are received

Create a Connection and a SMART Start for **MPs**

1

Set Expectations

- Help them understand SMART Start and the rhythm of business, keeping in mind they don't have to be the expert—they have support!
- Direct them to Market Partner Academy (MPA) to watch "Foundations"

2

Welcome and Community Integration

- Share Onboarding Checklists
- Send a Welcome Email and Text - [TEMPLATE HERE](#)
- After they watch "Foundations" in MPA, set up a meeting within their first three days
- Invite them to your Team FB page

3

Support

- Help them build their contact list and learn how to do their launch event
- Weekly/Monthly IPA checklists - [LINK](#)
- 3-way calls with Sponsor or Upline
- Weekly 1:1s to start
- Team calls

4

Recognition & Relationship Building

- Celebrate their progress and consistency
- Hold at least one 1:1 call/week during their **SMART Start** period
- Provide encouragement; don't hand-hold
- Help them set up a duplication process for their team

Tools & Training for Onboarding

- New MP Onboarding Checklists: for New MP & Sponsor - [LINK](#)
- SMART Start Checklist & Workbook - [LINK](#)
- Corporate Sales Training & Facebook Market Partner Official (MPO) pages
- How to Share MONAT - [LINK](#)
- "How to Host a Meet MONAT" Training (MPA)
- New VIP Checklist & Onboarding Training (MPA)
- Daily Momentum Widget (on your Back Office Homepage)
- Monthly Rhythm of Business - [LINK](#)
- MMP Tracker - [LINK](#)

For more information and training, please see the Resource Library, Training Videos, and MPA!

*Save/Send Cart feature only available in the US and CA.

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